

## Message Text

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16

ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 AGR-10 CIAE-00 INR-07

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DRAFTED BY: COM/BIC/CAGNERMITCHELL

APPROVED BY: EB/OCA/REP:BEBYRON

COM/BIC/CAGNEPBHALE

OED/PRITCHARD

NEA/RA:HMONTGOMERY

EB/OCA/BR:PO'CONNOR

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R 211949Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY ALGIERS

AMEMBASSY AMMAN

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY MUSCAT

AMEMBASSY DOHA

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY MANAMA

AMEMBASSY RABAT

AMEMBASSY TEL AVIV

AMEMBASSY TRIPOLI

AMEMBASSY TUNIS

USINT BAGHDAD

AMEMBASSY ABU DHABI

AMEMBASSY TEHRAN

UNCLAS STATE 039568

E.O. 11652: N/A

TAGS: BEXP, XI, XF

SUBJECT: NEAR EAST MARKETS FOR U.S. WEST COAST LUMBER AND  
PLYWOOD

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THE DEPARTMENT OF COMMERCE IS EXAMINING THE FEASIBILITY

OF ORGANIZING A LARGE-SCALE PROGRAM TO DEVELOP EXPORT OPPORTUNITIES FOR U.S. WEST COAST LUMBER AND PLYWOOD PRODUCTS IN 17 CAGNE COUNTRIES. WE WISH QUICKLY TO EXPLORE THE MARKET FOR LUMBER AND PLYWOOD IN EACH COUNTRY. IF POTENTIAL MARKETS EXIST, COMMERCE WILL CONSIDER ORGANIZING BRIEFINGS FOR WEST COAST PRODUCERS. IF BRIEFINGS ELICIT ENOUGH POSITIVE INTEREST, COMMERCE WILL THEN CONSIDER PROMOTION CAMPAIGNS, SUCH AS: 1. TRADE MISSIONS TO THE COUNTRY, 2. BUSINESS GROUPS TO VISIT THE U.S., OR 3. VISITS BY WEST COAST LUMBER AND PLYWOOD PRODUCERS.

ACTION REQUESTED:

1. COMMERCIAL OFFICERS AT POSTS ARE REQUESTED TO MAKE A BRIEF SURVEY USING AVAILABLE MATERIALS AND A FEW BRIEF CONVERSATIONS WITH KNOWLEDGEABLE PEOPLE FOR THE FOLLOWING TYPES OF LUMBER AND PLYWOOD: PILING WOOD  
UTILITY POLE LINES  
RAIL CROSS TIES, MINE TIES  
ROUGH LUMBER, SAWED, FIR  
ROUGH LUMBER, SAWED, PINE  
ROUGH LUMBER, SAWED, SPRUCE  
ROUGH LUMBER, SAWED, OTHER SOFT WOOD  
LUMBER, DRESSED, SOUTHERN PINE  
ROUGH LUMBER, SAWED, OAK  
ROUGH LUMBER, SAWED, OTHER HARDWOOD  
PLYWOOD AND BLOCKWOOD

2. ACQUIRE OR DEVISE EVEN VERY ROUGH APPROXIMATIONS (E.G. SUMMARY STATISTICS OR OPINIONS OF 1 OR 2 EXPERTS) TO THE FOLLOWING QUESTION ON EACH POTENTIAL MARKET: VALUE OF TOTAL LOCAL PRODUCTION, IF ANY, AND OF TOTAL IMPORTS OF THE ABOVE TYPES OF LUMBER AND PLYWOOD. IDENTIFY COUNTRY OF ORIGIN OF IMPORTS TO EXTENT POSSIBLE.

3. PREPARE A SHORT LIST OF THE MOST LIKELY TYPES OF LUMBER OR PLYWOOD TO BE SALEABLE FROM THE U.S., WITH NOTES ON MOST LIKELY USES (E.G. 2" X 4" PINE AND PLYWOOD FOR CONCRETE POURING FRAMES IN BUILDING CONSTRUCTION). GIVE SOME IDEA OF COSTS FOR THESE ITEMS THE MARKET MIGHT BEAR, AND DELIVERY UNCLASSIFIED

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TIMES EXPECTED.

4. IDENTIFY BY NAME AND ADDRESS THE LEADING IMPORTERS OF LUMBER AND PLYWOOD PRODUCTS INTO THE COUNTRY.

5. IDENTIFY ANY SIGNIFICANT PROGRAMS, OTHER THAN PREVIOUSLY REPORTED MAJOR PROJECTS, WHICH MIGHT AFFECT THE USE OF WOOD PRODUCTS.

6. POST IS REQUESTED TO REPORT RESULTS BY CABLE TO BE IN  
WASHINGTON, D.C. DOC NO LATER THAN 7 MARCH 1975. KISSINGER

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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**Disposition Comment:**  
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EO Systematic Review  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NEAR EAST MARKETS FOR U.S. WEST COAST LUMBER AND PLYWOOD  
**TAGS:** BEXP, XI, XF  
**To:** ALGIERS MULTIPLE  
**Type:** TE  
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